

GeoVille GmbH is a leading private sector enterprise offering since more than 20 years consultancy, products and services in the field of Geographical Information. GeoVille is European market leader in Earth Observation land monitoring applications.

In order to strengthen our team in Innsbruck, Austria we are looking for a motivated

# Commercial Manager (m/f)

Location: Innsbruck / Austria, full-time

## What are you going to do?

You work together with our Commercial Director in an experienced and efficient team within our Commercial Department. Your specific role will be to **develop and grow our position in public markets, with focus on demands by institutions of the European Commission as well as by the international development, external aid and environmental sectors globally. Emphasis will be on information solutions required by the agricultural, water management and public infrastructure domains. Together with partners worldwide you will identify project opportunities as well as partnerships and develop, negotiate and submit proposals.**

## Who are we looking for?

You have **completed a higher degree and a minimum of 7 years of relevant business development experience for European public and international development projects.** Experience in the commercialization of information products, good knowledge of satellite remote sensing and / or GI solutions are a pre-requisite.

You will work as part of the team to strengthen our unique market position as a fully independent EO company. You communicate easily and you have a good command of English and preferably German language. Key concepts for this position are: **proven record of leading and writing proposals for the public sector**, experience with commercial development in the public sector domain, team player, commercial and strong in acquisition, willingness to travel (also international).

## What do we offer?

Your base location will be in our headquarter office in Innsbruck, Austria, a renowned alpine location with high quality of life. You will work in a growing high-technology industry and liaise with high-profile international clients. We offer a position with responsibility, independence and attractive financial conditions. There is plenty of room to build on growth with the help of a professional team. The employment conditions are good and appropriate to your background and experience.

The employment offers a very modern office facility in downtown Innsbruck with plenty of amenities nearby, flexible working hours with core times and beneficial travel conditions. Your remuneration will consist of a competitive salary according to your qualifications and professional experience.

For more information about our company, please visit [www.geoville.com](http://www.geoville.com)



We are looking forward to receive your application and documents!

Please send your CV with a cover letter to Dr. Andreas Walli, Commercial Director, [walli@geoville.com](mailto:walli@geoville.com),  
cc Christina Hirzinger, [careers@geoville.com](mailto:careers@geoville.com)



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